



# WHAT MAKES US DIFFERENT



## Get a career, not a job

We work with you to build your career, not only help you find a job. Together, we map out your aspirations and connect you with both hard & soft opportunities to accelerate your long-term growth and impact.



## Access to broad opportunities

We expose you to a broad array of opportunities - whether it's a job, a consultancy opportunity, speaking engagement, conferences or exciting events, negotiating your salary or other lifelong learning opportunities - whatever opportunity it is, we look at the full picture of what you need to achieve your potential.



## The other 80%

In a world where 80% of opportunities are filled via word-of-mouth and 75% are never even advertised, we help you uncover the “hidden majority”; opportunities that are not out in the open.



## Talent first

For most talent platforms, their primary client are companies that are looking to hire from their platform. As such, they owe their allegiance to the company and not the talent. Our primary client is you the member and not the companies. Because of this, we don't sell your data or earn commissions from placing you in a role. Instead, we focus on deeply understanding you. Our interest is your long-term success.



## We support you before you're famous

We partner with you to build your career over the long term (i.e. decades). Unlike search firms that only care about executives, “we work with you before you're a global superstar”.



## Relationships, not Transactions

Other platforms focus on short-term transactions (such as jobs). The Room builds long-term relationships with you.



## Sector-Agnostic

Unlike “job boards” that often focus on certain sectors (e.g. tech/finance/data), we know that the average person is likely to work in various sectors/ functions over their career. We also believe that the jobs of tomorrow are not yet known. Therefore, we walk with you through the different ‘seasons’ of your career.



## Offline, “human” Experiences

In a world where almost everything is virtual, we still believe in the power of the human experience. So while you can experience the Room online (portal, webinars, social media etc); you will also enjoy exclusive, mind-blowing “offline” events; conferences, dinners, trips, and best of all, “The Clubhouse” - unique spaces in various cities around the world where you can meet, engage, and co-create. with other members.



## We vet our members

Members have to apply and qualify for Room membership. We select our members based on their track record of accomplishment, their potential to do more, and most importantly, their alignment to our values. This ensures that they build mutually beneficial relationships with other high-performing members.



## Personal attention

You are not just another customer on a tech portal. As a premium member, you get a dedicated ‘talent agent’, whose job is to know you; understand your unique circumstances, passions, and aspirations; and help you achieve your unique mission.